



The Lakes
A Montessori School

TUITION AND FEES

**FOR THE 2026-2027
SCHOOL YEAR**



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2026-2027 School Year Tuition

Toddler House (16 months old - 3 years old)

Half Day (M-F) 8:15 am - 11:45 am
\$10,000 (\$1,000 per month)

Full Day (M-F) 7:00 am - 6:00 pm
\$14,500 (\$1,450 per month)

Children's House (3 - 6 years old)

Half Day (M-F) 8:15 am - 11:45 am
\$10,000 (\$1,000 per month)

School Day* (M-F) 8:15 am - 2:45 pm
\$12,200* (\$1,220 per month)

Full Day (M-F) 7:00 am - 6:00 pm
\$13,000 (\$1,300 per month)

Elementary House (6 - 9 years old) at THE SPRINGS**

School Day (M-F) 8:15 am - 2:45 pm
\$15,225 (\$1,523 per month)

Full Day (M-F) 7:00 am - 6:00 pm
\$19,900 (\$1,990 per month)

*Only available for Kindergarten students

**The Elementary Program is available at our sister school The Springs in Springfield, VA.



Payment Options

THE LAKES has partnered with FACTS tuition management as the only way to pay for tuition. To sign up for tuition please go to:

<https://online.factsmgt.com/signin/4RN3J>

and register. FACTS applies an annual fee of \$55 per account.

A. Tuition may be paid in monthly installments, starting on July 25 and ending on April 25 for the Academic Year. Funds will be deducted from your account on or around the 25th of the preceding month to ensure receipt to THE WOODS by the 1st of the upcoming month.

B. Alternatively, tuition may be paid in full. Tuition paid in full prior to August 1 receives a 2.5% discount. This discount can only be applied to the Academic Year tuition.

Note: If FACTS is unable to generate payment due to insufficient funds, payment must be submitted in cash. The school reserves the right to require cash payment in the event of multiple electronic payment failures due to insufficient funds.



Additional Fees

APPLICATION FEE:

A \$150 non-refundable application fee is due when filling out the application. You can pay the application fee through PayPal.

ENROLLMENT FEE

Upon notification of acceptance, a non-refundable tuition deposit of \$500.00 is due immediately via FACTS for all programs. Enrollment is not guaranteed until receipt of the tuition deposit.

DEPOSIT

- Upon notification of acceptance, a non-refundable tuition deposit of \$3,000.00 is due immediately via FACTS for Kindergarten and Elementary only. Enrollment is not guaranteed until receipt of the tuition deposit. The tuition deposit will be charged each year upon re-enrollment and will be applied to the last payments of the school year.

If a student does not complete the school year in which they are enrolled, all deposits are forfeited.

MATERIALS FEE:

There is a \$350 materials fee due on October 1st.



Additional Fees

FIELD TRIPS FEES:

For the School Year, there is an additional cost of \$100 for Kindergarten students to cover the expenses of planned off-campus experiences.

DISCOUNTS:

THE LAKES offers a 10% sibling discount when a family enrolls a second child concurrently. A 5% discount is offered for any additional (third, fourth, etc.) siblings enrolled concurrently. The discount is applied to the lesser of the tuition and only on the Academic Year tuition. Discounts may not be combined.

THE LAKES offers a 2.5% discount if tuition is paid in full prior to August 1. This discount can only be applied to the Academic Year tuition.

Discounts may not be combined.



Additional Services

LUNCH PROGRAM:

School Lunch is an additional cost of \$5.75 per day for Toddler and Children's House students. School Lunch is optional and will be billed monthly via FACTS.

BEFORE AND AFTER CARE:

Before (7 - 8:15 am) and After (3 - 6 pm) Care is only available for children enrolled in the School Day program. Pricing is as follows:

Children's House \$800 for the Academic Year

AFTER-SCHOOL ENRICHMENTS

A wide variety of after-school enrichment activities are offered to students every trimester. Fees vary and parents may sign up at the beginning of each trimester.



Other Information

Tuition rates are based on a 38-week academic year. The annual tuition covers the entire school year and is calculated to account for all scheduled school closures (Federal Holidays, select Teacher Workdays, Parent-Teacher Conference Days, Winter Break, Spring Break, Summer Transition Week, and Summer Vacation).

As such, no adjustments or refunds are provided for school breaks, absences, or vacations.

THE LAKES requires 30 days written notice of your intent to withdraw from the school. Refunds will be issued in accordance with our refund policy. Please see the Parent Handbook for details.

Tuition for children enrolling mid-year will be prorated to reflect the number of weeks your child will be in attendance. Please note the monthly installment for prorated tuition may be higher or lower than the rates listed above depending upon the timing of enrollment.

Tuition rates for your child will be determined by his or her classroom placement on the first day of school and will remain at that rate for the entire school year. Placement is based on your child's age prior to September 30. A transition to another level (i.e. Toddler to Primary) will not result in a tuition rate change until the following school year.



Tuition and Fees FAQs

How is tuition determined?

Tuition is based on the program your child is enrolled in and their age as of September 30. It is calculated to cover the entire academic year (10 months), including scheduled school closures.

Are tuition payments made annually or monthly?

Families can choose to pay tuition annually or in monthly installments. There are ten monthly installments for the Academic Year, with the first being billed on July 25th and the last on April 25th. Summer Camp is billed in two installments, in May and June.

How can I pay tuition?

THE LAKES partners with FACTS tuition management as the only way to pay tuition. To sign up for our tuition management system, please go to the link <https://online.factsmgt.com/signin/4RN3J> and register. Funds will be deducted from your account on or about the 25th of the month to ensure receipt by the 1st of the month. Please check your specific tuition schedule for specific details.

What happens if I miss a tuition payment?

FACTS will automatically deduct your payment from the account of your choosing. However, if there is an issue such as insufficient funds, a \$30 fee will be assessed to your account, and a second attempt for payment will occur 10 days thereafter. There will be three automatic attempts for payment.



Tuition and Fees FAQs

Do you offer discounts for paying tuition in full?

Yes, there is a 2.5% discount when the annual tuition is paid in full by August 1.

Do you offer a sibling discount?

Yes, we offer a 10% sibling discount for the first sibling and a 5% discount for all additional siblings. The discount will be taken off the older sibling's tuition. Sibling discounts are applied only to the Academic Year tuition.

How is tuition calculated with mid-year enrollment?

Tuition for children enrolling mid-year will be prorated to reflect the number of weeks of anticipated attendance for the remainder of the School Year. Please note the monthly installment for prorated tuition may be higher or lower than the rates listed on the Tuition and Fees page, depending upon the timing of enrollment.

Are there any additional fees beyond tuition?

Yes, the additional fees include application fees, enrollment fees, deposits (if applicable), material fees, school lunches (if applicable), and field trip fees (if applicable). Specific details are provided during the admissions process.

Does tuition include meals and snacks?

Tuition includes two snacks per day (morning and afternoon snacks). School lunch costs \$5.75 per day for Toddler and Children's House students. School Lunch is optional and will be billed monthly.



Tuition and Fees FAQs

Is financial aid available?

THE LAKES works with the Virginia Department of Social Services Subsidy program, CCA (Child Care Aware), and MCCYN (Military Child Care in Your Neighborhood) for active-duty military families. We recommend consulting their websites for more information, as they work on a case-by-case basis. No other financial aid is available.

What is the policy on refunds for tuition?

Tuition is non-refundable, even in cases of absences, vacations, or early withdrawal. For students enrolling mid-year, tuition is prorated based on the number of weeks remaining. Please consult the Parent Handbook, available on our Parent Portal, for more information about our policy.

Are there fees for extracurricular activities?

Some extracurricular activities may have additional fees, which will be outlined when registering for those programs.

Are field trip fees included in tuition?

Field trip fees are not included in tuition. For the school year, there is an additional cost of \$100 for Kindergarten students (2 field trips) to cover the expenses of planned off-campus experiences.

Whom can I contact for billing questions?

For any questions or issues about billing, please contact our Finance Director at daniel@novamontessori.com